

TRANSPORTATION REVENUE TRACKING REPORT
DEPARTMENT OF MOTOR VEHICLES

HIGHWAY MAINTENANCE & OPERATING AND TRANSPORTATION TRUST FUNDS
STATE TAXES AND FEES
(\$ Thousands)

Revenue Sources	FY 02 _1/ Forecast	November-01		Fiscal Year-To-Date				
		Revenue Collected	% Change Year Ago	Revenue Collected	Revenue Forecast	\$ Variance	% Change Actual Forecast	
Motor Fuels Taxes _2/	\$790,905	\$63,906	(16.1)	\$273,139	\$296,752	(\$23,613)	(9.6)	(1.8)
Motor Vehicle Sales & Use Tax _3/	508,811	47,399	21.0	227,572	217,325	10,247	4.6	(0.1)
State Retail Sales Tax	415,600	32,236	(1.2)	162,512	169,213	(6,701)	(0.8)	3.3
Motor Vehicle Licenses	144,168	10,406	(5.4)	60,306	58,653	1,653	2.7	(0.1)
International Registration Plan	60,705	3,069	51.1	21,589	17,608	3,981	37.6	12.2
Priority Transportation Fund	27,500	2,000	#N/A	7,510	9,750	(2,240)	N/A	N/A
Interest Earnings	3,452	11	39.3	1,989	863	1,126	(37.4)	(72.8)
Miscellaneous _4/	14,907	2,870	135.7	10,722	5,704	5,018	42.1	(24.4)
Total State Taxes and Fees	\$1,966,048	\$161,898	(0.2)	\$765,338	\$775,867	(\$10,529)	(0.4)	0.9

_1/ November 2000 Forecast.

_2/ Includes the road tax and applicable aviation taxes.

_3/ Includes applicable rental tax.

_4/ Miscellaneous fees in the Highway Maintenance and Operating Fund.

Note: Due to rounding columns may not add up exactly

Bottom Line

With a mixture of gains and losses, revenue collections fell slightly in November by (-0.2%). On the down side, motor fuels tax collections and vehicle licensing fees dropped (-16.1%) and (-5.4%), respectively. Keeping losses to a minimum were gains in motor vehicle sales and use tax, which increased 21.0% over November 2000. Revenue collections exceeded forecast by 7.7% during the month of November. This reduced the forecast variance from (-\$22.6), or (-3.6%) million in October to (-\$10.5) million, or (-1.4%) in November.

Motor Fuels Tax

Motor fuels tax collections fell sharply in November by (-\$12.3) million, or (-16.1%), while total taxable gallons for September 2001 were only down by (-1.0%). Taxable gallons are ahead by 0.8% on a year-to-date basis. An early review of cash deposits indicates that December 2001 revenue collections could come in above December 2000 levels. This revenue source is currently behind fiscal year 2001 collections by (-9.6%).

Motor Vehicle Sales and Use Tax

The zero percent financing incentives proved successful again in November, driving revenue collections for motor vehicle sales and use tax up by 21.0%. New taxable title transactions outpaced used taxable titles, growing 26.8%. In addition, the price of new vehicles increased by 4.4%. Both high sales volumes and rising vehicle prices led to a 22.7% increase in total taxable vehicle sales. On a year-to-date basis, revenue collections are ahead of forecast expectations by \$10.2 million, or 4.6%.

State Retail Sales Tax

State retail sales tax collections dropped (-1.2%) in November after falling (-4.9%) in October. Early reports of holiday sales indicate a slowdown from last year. Revenue collections are down by (-0.8%) on a fiscal year-to-date basis and the current forecast variance is (-\$6.7) million, or (-4.0%).

Motor Vehicle Licenses

Revenue collections from the registration of motor vehicles fell in November by (-5.4%), which was worse than the expected (-2.0%). Collections in November 2000 were abnormally high therefore a decline in revenue was expected. Both one and two-year registrations fell in November by more than (-3.0%). There were a large number of transfer registrations in November, indicating that consumers were replacing existing vehicles instead of purchasing additional vehicles. The slowdown in November decreased the forecast variance to \$1.6 million, or 2.7%.

Other Revenues

Miscellaneous revenue collections grew by 135.7% in November, bringing the year-to-date growth rate to 42.1%. Strong gains were seen in liquidated damages fees, as well as, mileage, hauling and highway permit fees. Registration fees for motor carriers collected through the International Registration Plan are ahead by 37.6% through November.

HIGHWAY MAINTENANCE AND OPERATING FUND (HMOF)

(\$ in Thousands)

Revenue Sources	FY 02 _1/ Forecast	November-01		Fiscal Year-To-Date				
		Revenue	% Change	Revenue	Revenue	\$ Variance	% Change	
		Collected	Year Ago	Collected	Forecast		Actual	Forecast
Motor Fuels Taxes _2/	\$683,174	\$54,749	(13.5)	\$232,678	256,179	(\$23,501)	(10.3)	(1.3)
Motor Vehicle Sales and Use Tax	326,570	30,358	23.5	147,520	143,340	4,180	4.9	1.9
Motor Vehicle Licenses	125,188	9,027	(4.1)	52,687	50,740	1,947	3.0	(0.8)
International Registration Plan	60,705	3,069	51.1	21,589	17,608	3,981	37.6	12.2
Miscellaneous	14,907	2,870	135.7	10,722	5,704	5,018	42.1	(24.4)
Total State Taxes and Fees	\$1,210,544	\$100,073	(0.5)	\$465,195	\$473,571	(\$8,376)	(2.0)	(0.2)
Federal Grants and Contracts _3/	22,732	616	(42.6)	5,124	n/a	n/a	20.3	n/a
Transfer to TTF _4/	(28,711)	0	#N/A	0	n/a	n/a	100	n/a
Total HMOF	\$1,204,565	\$100,689	(1.0)	\$470,319	n/a	n/a	6.1	n/a

_1/ November 2000 Forecast.

_2/ Includes the road tax.

_3/ Revenues reflect prior period activity and are not a reliable measure of revenue or fiscal capacity of the State's program.

_4/ Current law provides for balances to be transferred to the Transportation Trust Fund (TTF).

Note: Due to rounding columns may not add up exactly.

TRANSPORTATION TRUST FUND

(\$ in Thousands)

Revenue Sources	FY 02 _1/ Forecast	November-01		Fiscal Year-To-Date				
		Revenue	% Change	Revenue	Revenue	\$ Variance	% Change	
		Collected	Year Ago	Collected	Forecast		Actual	Forecast
Motor Fuels Taxes _2/	\$107,731	\$9,157	(28.9)	\$40,461	\$40,572	(\$112)	(5.4)	(5.1)
Motor Vehicle Sales and Use Tax _3/	182,241	17,041	16.9	\$80,052	73,985	6,067	4.2	(3.7)
Priority Transportation Fund	27,500	2,000	#N/A	\$7,510	9,750	(2,240)	N/A	N/A
State Retail Sales Tax	415,600	32,236	(1.2)	\$162,512	169,213	(6,701)	(0.8)	3.3
Motor Vehicle Licenses	18,980	1,379	(12.7)	\$7,619	7,913	(293)	0.9	4.7
Interest Earnings	\$3,452	11	39.3	\$1,989	863	1,126	(37.4)	(72.8)
Total State Taxes and Fees	\$755,504	\$61,825	0.3	\$300,142	\$302,296	(\$2,154)	2.0	2.7
Federal Grants and Contracts _4/	936,383	143,596	41.7	491,508	n/a	n/a	89.1	n/a
Local Contributions _5/	31,907	3,760	64.3	16,545	n/a	n/a	55.3	n/a
Toll and Other Revenues _6/	64,621	3,204	-16.5	29,513	n/a	n/a	(6.4)	n/a
Transfers from HMOF	28,711	0	#N/A	0	n/a	n/a	(4.2)	n/a
Total TTF	\$1,817,126	\$212,385	25.6	\$837,708	n/a	n/a	77.9	n/a

TOTAL TRANSPORTATION FUNDS

Total HMOF & TTF Revenues	\$3,021,691	\$313,074	15.6	\$1,308,028	n/a	n/a	21.7	n/a
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_1/ November 2000 Forecast.

_2/ Includes road and aviation fuel taxes.

_3/ Includes applicable rental tax.

_4/ Revenues reflect prior period activity and are not a reliable measure of revenue or the fiscal capacity of the State's program.

_5/ Local government contributions are received on a cost-share basis as provided by law.

**Key Revenue Indicator Tracking Report
November-01**

Key Indicator	FY 2001 Total	FY 2002 Forecast*	Month		%	Year-to-Date		% Annual Growth	
			FY 2002	FY 2001		Change	FY 2002	FY 2001	Change
<u>Net Taxable Gallons (000's)</u>	4,746,431	4,596,020							(3.2)
Sep-01			372,879	376,504	(1.0)	1,208,432	1,199,401	0.8	
<u>Total Taxable Vehicle Sales (000's)</u>	<u>16,052,879</u>	<u>\$16,618,133</u>	<u>\$1,522,211</u>	<u>\$1,240,246</u>	<u>22.7</u>	<u>\$7,304,143</u>	<u>\$6,964,662</u>	<u>4.9</u>	<u>3.5</u>
New Taxable Vehicle Sales (000's)	8,984,267	9,158,863	929,950	702,924	32.3	4,177,684	3,966,216	5.3	1.9
Used Taxable Vehicle Sales (000's)	7,068,613	7,459,270	592,260	537,322	10.2	3,126,459	2,998,446	4.3	5.5
<u>Total Taxable Titles</u>	<u>1,564,701</u>	<u>1,566,590</u>	<u>130,603</u>	<u>116,773</u>	<u>11.8</u>	<u>683,481</u>	<u>666,819</u>	<u>2.5</u>	<u>0.1</u>
New Taxable Titles	397,904	390,420	38,323	30,232	26.8	183,443	176,592	3.9	(1.9)
Used Taxable Titles	1,166,797	1,176,170	92,280	86,541	6.6	500,038	490,226	2.0	0.8
<u>Average Price All Motor Vehicles</u>	<u>\$10,253</u>	<u>\$10,606</u>	<u>\$11,655</u>	<u>\$10,621</u>	<u>9.7</u>	<u>\$10,826</u>	<u>\$10,440</u>	<u>3.7</u>	<u>3.4</u>
Average Price New Vehicles	22,579	23,459	24,266	23,251	4.4	22,774	22,460	1.4	3.9
Average Price Used Vehicles	6,058	6,342	6,418	6,209	3.4	6,252	6,116	2.2	4.7
<u>Total Vehicle Registrations</u>	<u>5,877,617</u>	<u>6,033,080</u>	<u>414,414</u>	<u>428,861</u>	<u>(3.4)</u>	<u>2,414,585</u>	<u>2,385,988</u>	<u>1.2</u>	<u>2.6</u>
One-Year Registrations	5,016,212	5,235,080	353,360	365,587	(3.3)	2,045,368	2,045,723	(0.0)	4.4
Two-Year Registrations	861,405	798,000	61,054	63,274	(3.5)	369,217	340,265	8.5	(7.4)

**Twelve Month Rolling Average¹
November-01**

Revenue Source ²	From 12-00 to 11-01	From 12-99 to 11-00	Percent Difference
	(\$Thousands)		
<u>Motor Fuels Tax</u>	<u>\$62,430</u>	<u>\$65,788</u>	-5.11%
Motor Fuels Tax ³	\$61,328	\$64,653	-5.14%
Aviation	\$151	\$135	11.96%
Road Tax	\$951	\$1,001	-4.91%
<u>Vehicle Sales Tax</u>	<u>\$42,704</u>	<u>\$42,760</u>	-0.13%
Vehicle Sales Tax	\$42,190	\$42,205	-0.03%
Rental Tax	\$514	\$555	-7.45%
Retail Sales Tax	\$32,082	\$32,012	0.22%
Motor Vehicle License	\$12,391	\$12,122	2.22%
IRP	\$4,750	\$4,316	10.06%

*November 2000 Forecast

¹ Of Selected Revenue Sources

² Includes HMOF and TTF

³ Includes Clean Special Fuels Tax Revenues