



Virginia Governor's Transportation Conference

Transportation Agency Initiatives Showcase

December 5, 2012

Recent Successes and Future Plans



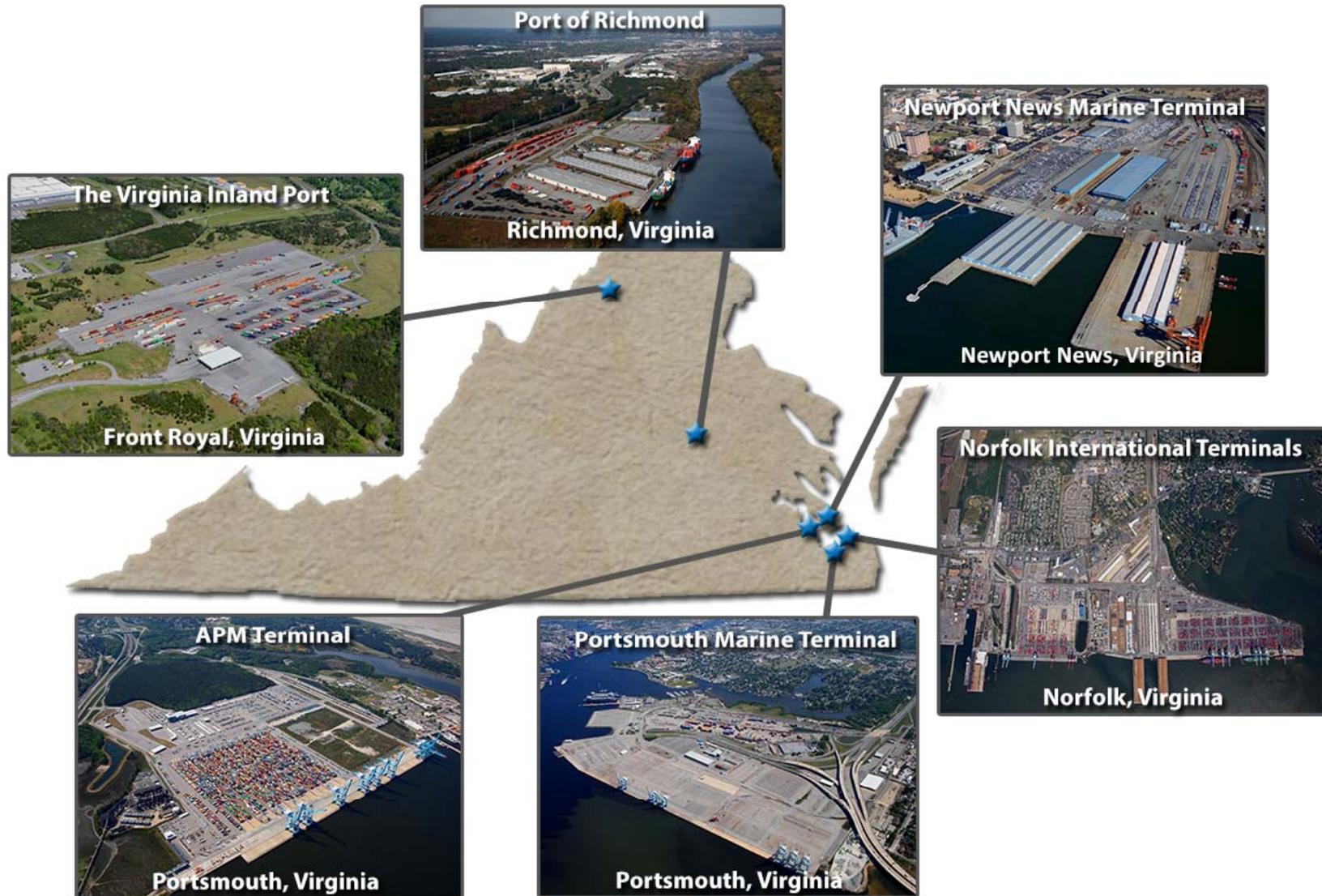
Rodney Oliver
Interim Executive Director
Virginia Port Authority

The Port of Virginia

- **Mission is to foster and stimulate commerce**



Terminals Serve All of Virginia

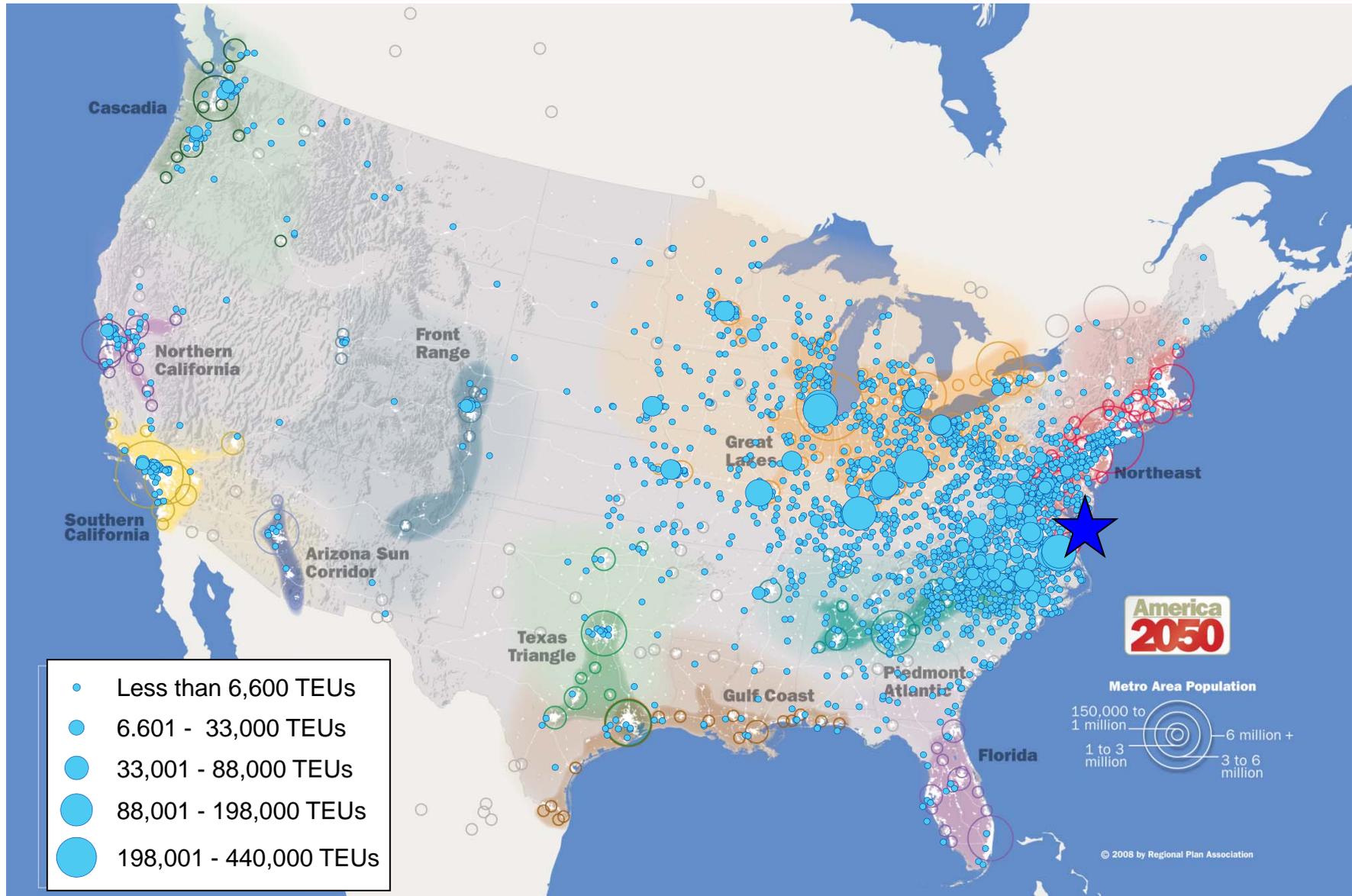




Port's Economic Impact on VA

- **Cargo is moved to U.S. businesses in 48 states**
- **343,000 jobs, every 11th job in Virginia**
 - **\$13.5 B in Virginia employment compensation**
 - **\$41.1 B in total Virginia revenues**
- **The Port moves goods to retailers and suppliers throughout Virginia**

VA is Prepared for Growth



Virginia Advantages

- **Deepest shipping channel on East Coast**
- **On-dock, double-stack rail service to Midwest markets by NS and CSX**
- **Expansion plans in place**



- **9 consecutive months of growth**
- **Norfolk Southern service to Greensboro – October 2011**
- **CMA-CGM – new service January 2012**
- **CSX on-dock rail at APMT – January 2012**
- **AWE 2 service – last out call March 2012**
- **MSC last out call – March 2012**
- **MOL SVS service – first in call – June 2012**

CY 2012 Volumes to Date (Jan-Oct)

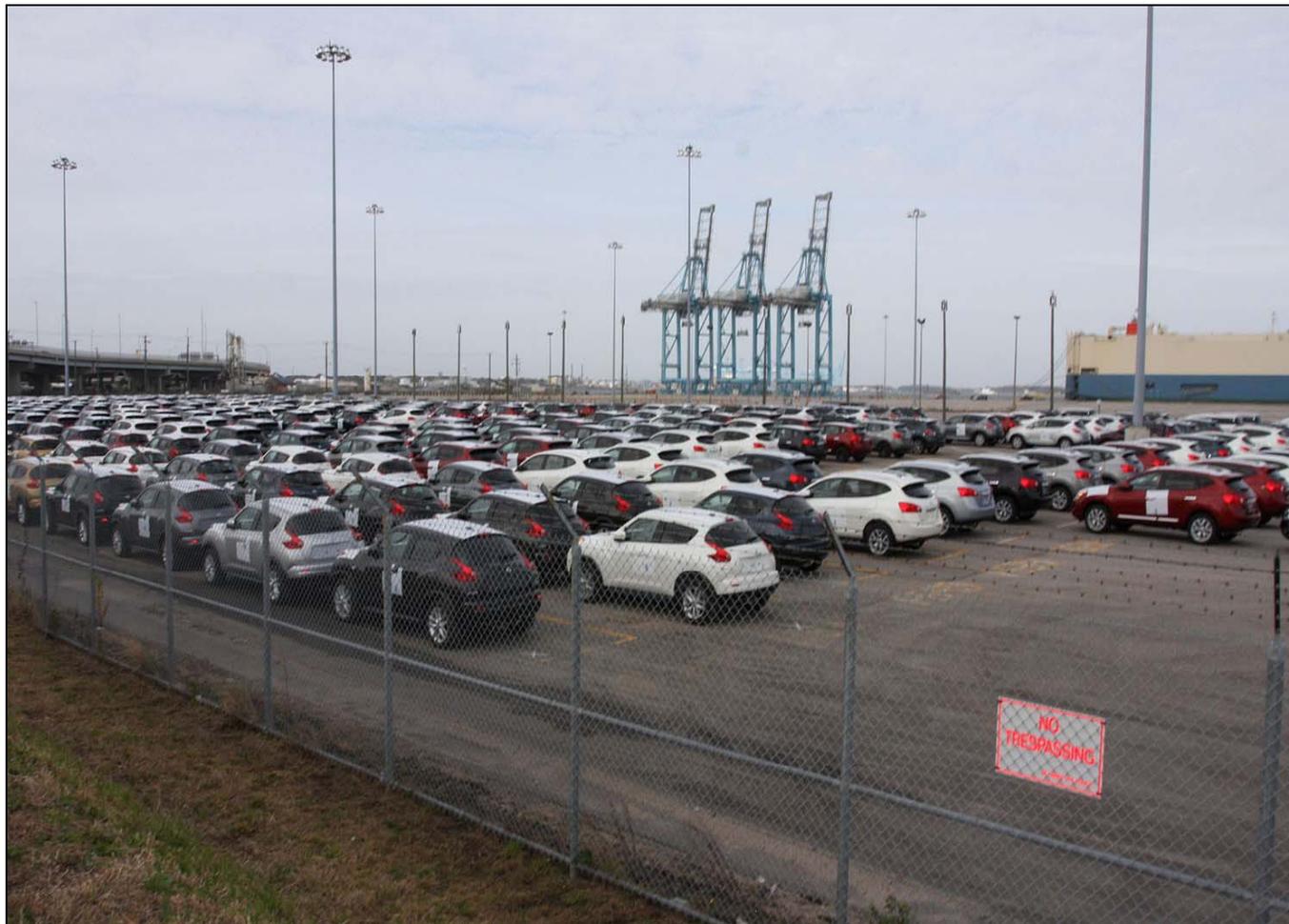
	CY 2012	CY 2011	%Change
<i>Total TEUs</i>	1,721,417	1,599,784	+7.6
<i>Export TEUs</i>	925,777	854,889	+8.3
<i>Import TEUs</i>	795,640	744,895	+6.8
<i>Total Rail Containers</i>	314,050	274,777	+14.3
<i>VIP Containers</i>	29,637	28,550	+3.8
<i>Vehicles</i>	28,782	23,303	+23.5
<i>Ship Calls</i>	1,634	1,520	+7.5
<i>JRB Containers</i>	6,674	3,262	+104.6
<i>B/B Tonnage</i>	293,049	289,413	+1.3

- **MSC Bruxelles largest ship to ever call at VA**
 - **1,105 ft; 9,200 20-ft containers**



Successes

- **Cars destined for NY/NJ had to be diverted to Virginia because of Superstorm Sandy**

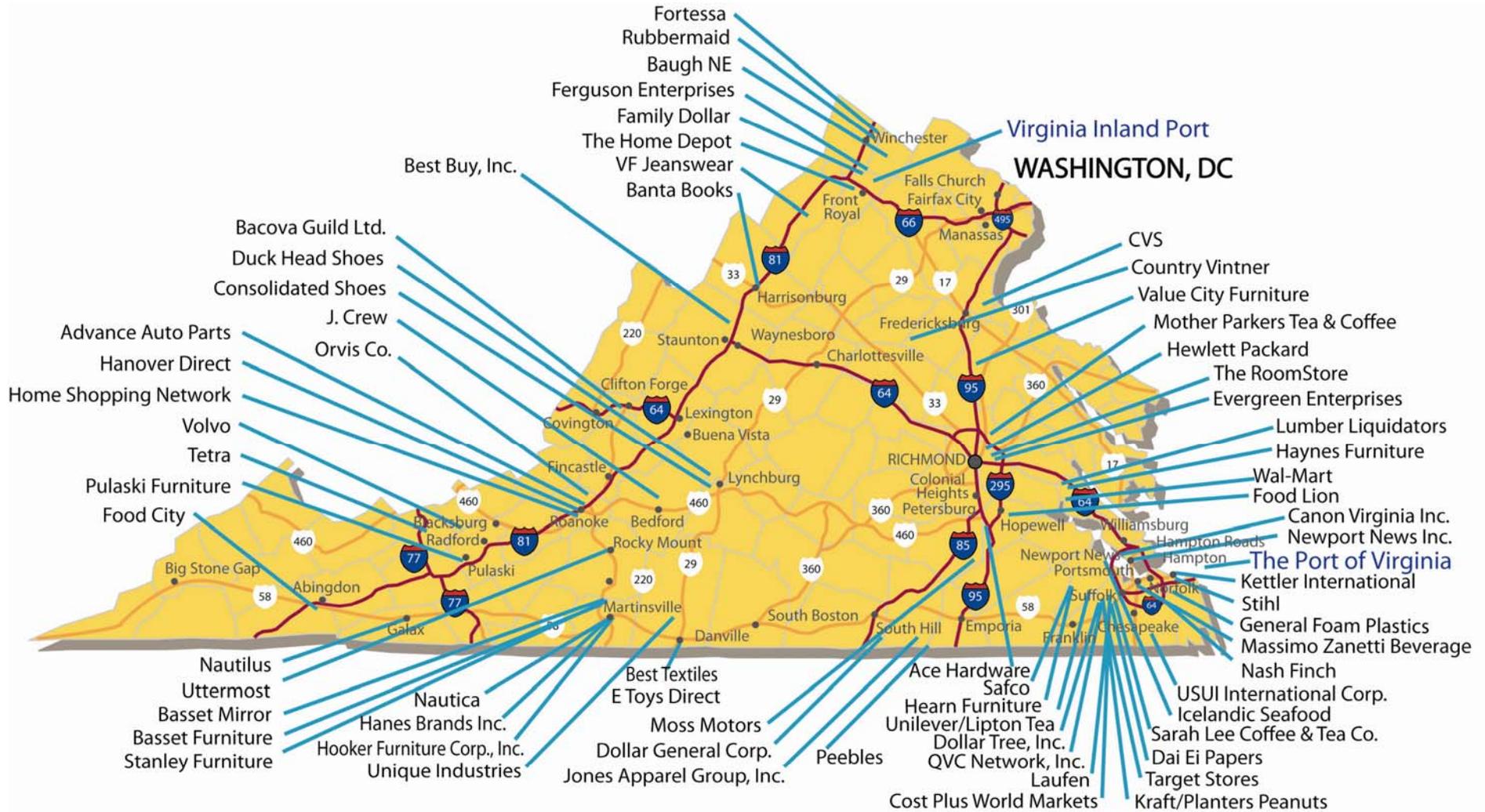


Panama Canal Expansion

- **Panama Canal Expansion will allow bigger ships to call at the Port**



Virginia Distribution Centers





Inland Successes



J.CREW

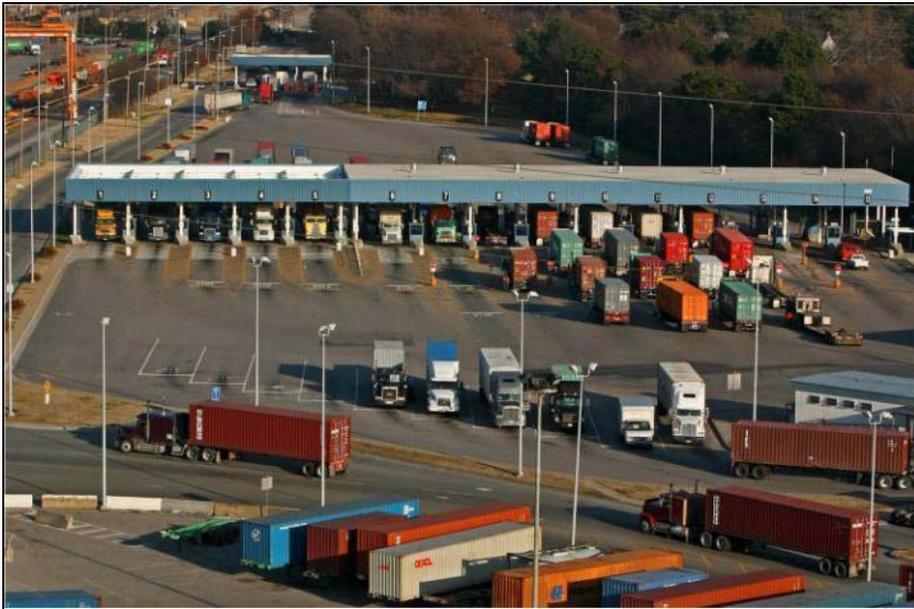


IMS:GEAR



Intermodal Transportation Use

Trucks 66%



Barge 4%



Rail 30%

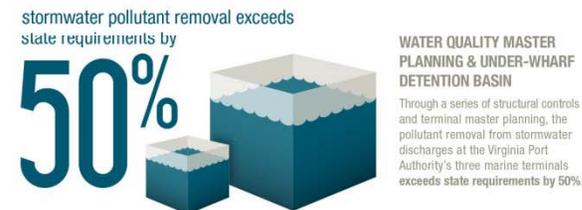
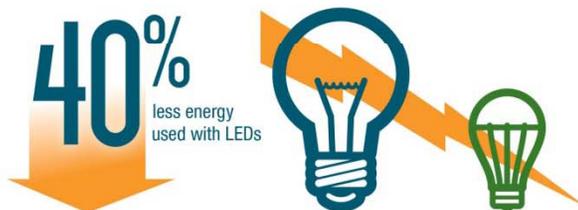
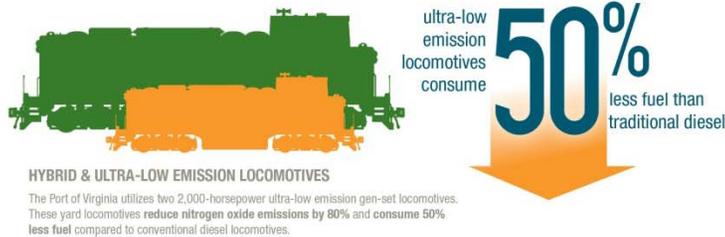
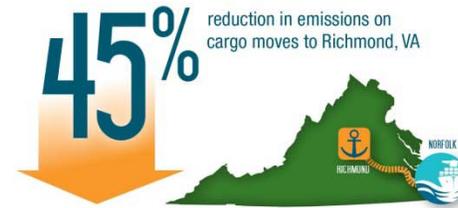
CSX Services



Expansion Plans



Environmental Successes





THE PORT OF
VIRGINIA

Thank You

