

The logo for the Motor Vehicle Dealer Board (MVDDB) features the letters 'MVDDB' in a bold, dark blue, sans-serif font. To the left of the letters are several horizontal lines of varying lengths, creating a sense of motion or speed.

MVDDB

Motor Vehicle Dealer Board

COMMONWEALTH OF VIRGINIA

A faint, light blue background image of a tree branch with leaves is visible behind the text in the lower half of the slide.

2012 Commonwealth of Virginia
Governor's Transportation Conference

AGENCY SHOWCASE

by Bruce Gould, Executive Director

Introduction and Board History

- ✿ **1995** General Assembly Created the Motor Vehicle Dealer Board
- ✿ The Board consists of nineteen members of which 17 are appointed by the Governor:
 - ✿ Nine franchise (new) motor vehicle dealers
 - ✿ Seven independent (used) motor vehicle dealers
 - ✿ A consumer with no connection to the motor vehicle dealer industry
 - ✿ Commissioner or Designee from of the Virginia Department of Agriculture and Consumer Services
 - ✿ Commissioner of the Department of Motor Vehicles, who serves as the Board's chairman.
- ✿ **The MVDB is funded strictly with the fees paid by Dealers**



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MVDB Primary Functions

- * Certify and license Motor Vehicle Dealers and Salespersons
- * Educate Dealer Community
- * Impose sanctions when necessary
- * Assist Consumers and Dealers in resolving problems.

MVDB Staff Organization

- * Organizationally, the Board staff is divided into two functional areas:
 - * Field Operations
 - * Headquarters Operations

Customers we Serve

- ✿ Currently there are about **3,460** licensed dealers employing over **17,600** salespersons
- ✿ About **425** consumers contact the Board staff each month



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The focus of this presentation is on the
MVDB

Formal Dealer Education Programs

✧ Dealer Education History

✧ 1989

- ✧ Exam Required for Dealer-Operator's and Salespersons
- ✧ "Grandfathered"

✧ 1995

- ✧ Motor Vehicle Dealer Board



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- * 2006 Education Requirements for Initial Independent Dealer-Operator Qualification
 - * **2-Day Class**
 - * **Test at DMV**



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2011 MVDB Recertification of Independent Dealer-Operator's Certificate of Qualification

RECERTIFICATION



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6 hours of continuing education
every **3 years** = **Recertification**



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* OPTIONS to Recertify

* Online

* Classroom

* Test at the DMV



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✧ FUTURE INITIATIVES

- ✧ 360 profile of a dealership



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OnBoard

OnBoard - Version 1.0.0.65 - User: Ann Majors Connected: ONBOARD 3:41 PM

File Edit View Imaging Reporting Tools Maintenance Help

Any Part of... Full Address Selected Field Starts With Contains Exact Match

OWNERS SSN Business Type

Last Name Title

DEALERSHIPS First Middle

Home Address Mailing Address

SALESPEOPLE Address 1

Address 2

LICENSURE City State Zip

Validate Home Address

REQUESTS Telephone Alternate Telephone

INSPECTIONS Email

Alt. Email

TAGS/PLATES Owners Notes

Search Notes

VIOLATIONS

CONSUMERS

LETTERS

| Owner # | SSN | Type | Title | Name | Address | Stop Code | Stop Date |
|---------|-----|------|-------|------|---------|-----------|-----------|
|---------|-----|------|-------|------|---------|-----------|-----------|

Owner SSN: Location: Certificate: Salesperson SSN: Salesperson License:

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www.mvdb.virginia.gov

THANK YOU