COMMONWEALTH TRANSPORTATION FUND REVENUE REPORT October 2025

<u>Summary</u>

Commonwealth Transportation Fund (CTF) revenues increased by 4.7 percent (\$20.2 million) in October compared to the same month last year. This increase is primarily attributable to increased Motor Fuels Tax and the State Sales and Use Tax collections.

Motor Fuels Tax

Motor fuels taxes collections increased 11.5 percent in October compared to the same month last year.

The West Texas Intermediate Spot Crude Oil Price average decreased to \$60.89 per barrel in October from \$63.96 in September. The Energy Information Administration's (EIA) forecast for crude oil prices suggests that the price, as measured by the Brent Crude Oil Index, will decrease in 2026 to \$55 per barrel from an average of \$65 per barrel in 2025, a decrease of 15.4 percent. This reduction will be caused by a planned increase in oil production from the U.S. and OPEC+ countries.

Real average price of a gallon of regular fuel decreased to \$3.06 in October. The EIA estimates that the increased supply of crude oil will drive the average price of a gallon of gas to approximately \$3.00 next year, down from an expected \$3.10 average price for 2025.

Motor Vehicle Sales and Use Tax

Motor vehicle sales tax collections increased by 5.1 percent in October.

Total U.S. light vehicle sales decreased to 15.3 million units in October 2025.

New light-vehicle sales increased 2.7 percent in October month over month, with three more selling day than September, but decreased 3.6 percent year over year compared to last October. The average transaction price (ATP) for a new vehicle decreased 0.4 percent compared to September's record high ATP. According to the Manheim Used Vehicle Value Index, prices were down 2.0 percent month-over-month in October, which is flat compared to this month last year.

According to Cox Automotive, 74,835 new electric vehicles were sold during October, which denotes a decrease of 48.9 percent from September, and a 30.3 percent year-over-year decrease from this month last year. Used EV sales totaled 31,610 for the month, a 20.4 percent decrease from September, but still a year-over-year increase of 36.2 percent

over October of last year. The average transaction price for a new electric vehicle increased 1.6 percent this month compared to September, and increased 2.3 percent compared to October 2024. The average transaction price of a used electric vehicle increased 8.6 percent month-over-month but decreased 0.7 percent year-over-year. This month marks the beginning of an adjustment period in the electric vehicle market with the effects of the sunset for electric vehicle credits and manufacturer responses starting to play out.

State Retail Sales Tax

The transportation portion of state retail sales tax collections increased by 6.1 percent in October.

Motor Vehicle Licenses

Motor vehicle registration fee collections decreased 19.1 percent in October.

Commonwealth of Virginia/Department of Accounts

Commonwealth Transportation Fund

Summary Statement of Selected Revenue Estimates & Collections

For the Fiscal Years 2025 and 2026

(Dollars in Thousands)

% Annual

| | | | | | | | | | 70 741111aa1 |
|---------------------------------|-------------|----------|-----------|-----------|--------|-------------|--------------|--------|--------------|
| | | As a % | | October | | • | Year-To-Date | | Growth |
| | FY 2026 | of Total | | | % | | | % | Required |
| Revenue | Estimate | Fund | FY 2026 | FY 2025 | Change | FY 2026 | FY 2025 | Change | By Estimate |
| Motor Fuel Taxes | \$1,640,200 | 19.67 | \$139,537 | \$125,092 | 11.5 | \$589,937 | \$538,602 | 9.5 | 4.1 |
| Insurance Premiums Tax | 256,704 | 3.08 | 8,643 | 17,816 | (51.5) | 200,609 | 194,458 | 3.2 | 12.3 |
| Motor Vehicle Sales and Use Tax | 1,298,200 | 15.56 | 118,416 | 112,650 | 5.1 | 482,645 | 469,835 | 2.7 | (2.5) |
| State Sales and Use Tax | 1,477,000 | 17.71 | 123,877 | 116,787 | 6.1 | 497,876 | 466,929 | 6.6 | 4.6 |
| Motor Vehicle License Fees | 222,400 | 2.67 | 17,782 | 21,987 | (19.1) | 80,313 | 82,276 | (2.4) | (1.6) |
| Highway Use Fee | 104,700 | 1.25 | 7,711 | 8,312 | (7.2) | 33,668 | 29,331 | 14.8 | 24.8 |
| International Registration Plan | 115,900 | 1.39 | 11,739 | 7,439 | 57.8 | 36,927 | 36,470 | 1.3 | (0.6) |
| Recordation Tax | 63,600 | 0.76 | 5,632 | 5,152 | 9.3 | 22,350 | 19,630 | 13.9 | 6.2 |
| Interest Earnings | 32,900 | 0.39 | 15,696 | 13,718 | 14.4 | 15,876 | 14,006 | 13.4 | (39.8) |
| Misc. Taxes, Fees, and Revenues | 18,900 | 0.23 | 2,281 | 2,174 | 4.9 | 7,828 | 7,699 | 1.7 | (16.2) |
| Total State Taxes and Fees | \$5,230,504 | 62.71 | \$451,314 | \$431,127 | 4.7 | \$1,968,029 | \$1,859,236 | 5.9 | 2.3 |

[#] Percentage is greater than or equal to 1,000%.

Commonwealth of Virginia/Department of Accounts Commonwealth Transportation Fund Statement of Revenue Estimates & Collections For the Fiscal Years 2025 and 2026 (Dollars in Thousands)

| Revenue | 4.1 |
|---|-------------------|
| COMMONWEALTH TRANSPORTATION FUND Motor Vehicle Fuels Taxes 1,640,200 19.67 \$139,537 \$125,092 11.5 \$589,937 \$\$538,602 9.00 19.67 \$139,537 \$125,092 11.5 \$\$589,937 \$\$538,602 9.00 19.67 \$139,537 \$125,092 11.5 \$\$589,937 \$\$538,602 9.00 19.67 \$139,537 \$125,092 11.5 \$\$589,937 \$\$538,602 9.00 19.67 11.6 11.2 11.5 11. | By Est 4.1 |
| COMMONWEALTH TRANSPORTATION FUND Motor Vehicle Fuels Taxes (Includes Aviation & Road Taxes) \$1,640,200 19.67 \$139,537 \$125,092 11.5 \$589,937 \$538,602 9 Motor Vehicle Sales and Use Tax (Includes Rental Tax) 1,298,200 15.56 118,416 112,650 5.1 482,645 469,835 2. State Sales and User Tax 1,477,000 17.71 123,877 116,787 6.1 497,876 466,929 6. Motor Vehicle License Fees 222,400 2.67 17,782 21,987 (19.1) 80,313 82,276 (2. Highway Use Fee 104,700 1.25 7,711 8.312 (7.2) 33,668 29,331 14. International Registration Plan 115,900 1.39 11,739 7,439 57.8 36,927 36,470 1. Insurance Premiums Tax 256,704 3.08 8,643 17,816 (51.5) 200,609 194,458 3. Recordation Tax 63,600 0.76 5,632 5,152 9.3 22,350 19,630 13. Total Commonwealth Transportation Fund \$5,178,704 62.09 \$433,337 \$415,235 4.4 \$1,944,325 \$1,837,531 5. HIGHWAY MAINTENANCE AND OPERATING FUND Misc. Taxes, Fees, and Revenues 302,212 3.62 3.251 62,114 (94.8) 317,351 302,351 5. Federal Grants and Contracts 0 0.00 4,965 6,868 (27.7) 16,988 19,211 (11. Transfer (to) / from Transportation Transportation Transportation Transportation \$52,639 6.39 0 0 0 - 133,000 127,000 4. Transfer (to) / from Transportation Transportation \$85,751 10.24 \$10,497 \$71,156 (85.2) \$475,167 \$456,261 4. TRANSPORTATION TRUST FUND Interest Earnings \$32,900 0.39 \$15,696 \$13,718 14.4 \$15,876 \$14,006 13. Federal Grants and Contracts 1.657,155 19.87 122,638 170,336 (30.5) 891,052 732,376 62. Federal Grants and Contracts 1.657,155 19.87 122,638 170,336 (30.5) 891,052 732,376 21. Federal Grants and Contracts 1.657,155 19.87 122,638 170,336 (30.5) 891,052 732,376 21. Federal Grants and Contracts 1.657,155 19.87 122,638 170,336 (30.5) 891,052 732,376 21. Federal Grants and Contracts 1.657,155 19.87 122,638 170,336 (30.5) 891,052 732,376 21. Federal Grants and Contracts 1.657,155 19.87 122,638 170,336 (30.5) 891,052 732,376 21. Federal Grants and Contracts 1.657,155 19.87 122,638 170,336 (30.5) 891,052 732,376 21. | 4.1 |
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| Motor Vehicle Sales and Use Tax | (2.5) |
| State Sales and Use Tax | (2.5) |
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| Highway Use Fee | |
| International Registration Plan |) (1.6) |
| International Registration Plan | 24.8 |
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| Recordation Tax | |
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| Receipts from Cities/Counties 1,044,700 12.53 88,061 36,167 143.5 277,967 169,229 64. | |
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| Toll Revenues 92,526 1.11 5,015 5,269 (4.8) 19,096 18,715 2. | |
| Miscellaneous Revenues 13,467 0.16 13,613 51,043 (73.3) 189,722 205,377 (7.5) | |
| Transfer (to) / from Highway |) (90.0) |
| | \ (4.4 |
| | |
| Total Transportation Trust Fund \$2,308,109 27.67 \$245,023 \$282,533 (13.3) \$1,260,713 \$1,012,703 24. TOTAL COMMONWEALTH TRANSPORTATION | 19.1 |
| FUND, HIGHWAY MAINTENANCE AND | |
| OPERATING FUND, AND TRANSPORTATION \$8,340,564 100.00 \$688,857 \$768,924 (10.4) \$3,680,205 \$3,306,495 11. | 3.2 |

[#] Percentage is greater than or equal to 1,000%.